

Jonathan and Kristy Korngold
146 Central Park West
New York, NY 10023

October 1, 2014

Dear Sir / Madame,

We have had the great pleasure of knowing Dinyar Wadia for many years and have had the privilege of working on numerous projects together, ranging from the design of a large home in the suburbs to a massive renovation of two apartments in New York City. More importantly, through our work together, we now count Dinyar as one of our closest family friends and would never consider hiring another architect for any future project that we will undertake, even if another's services were offered to us gratis. Dinyar is incredibly talented, humble, generous, committed, kind, patient and honest – in short, we have no hesitation whatsoever in providing an unqualified reference for Dinyar as a world-class professional whose talents in design, construction, and landscaping are without parallel.

Dinyar's commitment to his clients transcends the obligations of any specific engaged project -- instead, more so than any other service professional with whom we have worked over the years, Dinyar is selflessly committed to understanding and addressing his clients' needs, regardless of the efforts and time that might be required of him on a moment's notice. Perhaps a few examples help to best illustrative this uncanny commitment to his clients on both a personal and professional level:

- When Dinyar was concerned about the potential drainage issues of a Greenwich lot that we were interested in buying despite assurances to the contrary from many other professionals who advised us, he proactively drove to the site from his home on an early Saturday morning during a hurricane to observe the water absorption characteristics of the land when faced with heavy flooding – fortunately, his instincts proved to be correct and he counseled us away from buying the problematic land that others encouraged us to purchase.
- Our son suffers from terrible allergies due to tree pollen, so Dinyar proactively tracked down a bee specialist who raises bees that make honey from pollen that is specifically collected from Central Park trees (across from our apartment) so that my son could take a spoonful of honey each day to build up a tolerance to the allergen. He then hand delivered the rare honey to our home twice given we had inadvertently dropped the first batch!
- Dinyar spent nearly three years working with us to design our dream home and tolerated our seemingly endless changes and indecisiveness. It is worth noting that, despite the fact that Dinyar had never done work in the town before, the Board of Architectural Review knew of Dinyar by reputation and treated him and his work with a deference that other architects did not receive during the evenings we attended each of the public hearings. This respect, when coupled with Dinyar's in-depth knowledge of the approval and building

process given his work as both an architect and as a contractor, allowed us to secure our permits in an expedited fashion. Moreover, his incredible knowledge of horticulture and landscape design allowed him to overturn a mistaken classification of wetlands on our property in the town's records, which resulted in a doubling of the buildable FAR and a significant and immediate increase in our property value. This is the first time in the town's history where a wetlands designation had been overturned.

In the end, despite the countless hours of design and iterations, we decided to not build the home and, instead, have chosen to stay full-time in NYC -- while every other architect would have deservedly been furious with our last-minute change of plans after years of iterations, Dinyar never voiced any frustration whatsoever and he provided us with great support and sage advice throughout our difficult decision process -- in fact, he proactively prepared the offering memorandum with photos that our brokers used to sell our property without ever asking us for any compensation.

While Dinyar's work is often associated with very significant estate homes worthy of inclusion in architectural design books given his world-class attention to detail, he is equally adept at working with clients across any budget level. While our budget for projects has, fortunately, been able to grow over time, Dinyar's steadfast commitment to prudently allocating our money to be used in these project as if it were his own has never changed. As a result, through a combination of cost-efficient design, fastidious oversight, and a great procurement capability, Dinyar has saved us hundreds of thousands of dollars by extracting savings across the entire value chain for our projects.

Lastly, we have always been skeptical of firms that claim to be able to provide multiple services across a project's lifecycle given our preconceived notion that, by definition, such firms must be "Jacks of all trades, but masters of none" -- indeed, our initial bias proved to be very wrong based on what we have witnessed, firsthand, with Wadia & Associates' ability to offer the complete spectrum of services, including architectural design, construction, interior decorating and landscape architecture and how such an integrated approach affords clients the luxury of having a single point of accountability without any sacrifice at all in the quality of each individual service rendered.

As you can see from our enthusiasm, we could go on and on about our countless positive experiences with Dinyar and his team and cannot recommend him highly enough. If you would like to speak with us in more detail on any matter, please do not hesitate to contact us -- Jonathan can be reached at 212-715-4092 or at jkorngold@generalatlantic.com.

Kind regards,

A handwritten signature in blue ink, appearing to read "Jonathan Korngold". The signature is fluid and cursive, with the first name being the most prominent.

Jonathan and Kristy Korngold